

The background of the advertisement features a silhouette of a person's head in profile, facing left. The interior of the head is filled with a vibrant, glowing image of an industrial cityscape at night, with numerous lights and structures. The overall scene is set against a dark blue sky, suggesting dusk or dawn. In the top left corner, the Siemens logo is displayed in a white box.

SIEMENS

No matter what your vision
looks like!

The right Solution Partner makes it a reality.

Solution competence for automation projects

[siemens.com/automation/solutionpartner](https://www.siemens.com/automation/solutionpartner)



Big goals require strong partners

Every vision is unique: As individual as the person who envisions it – and as personal as the goals that are derived from it. The more ambitious these goals are, the more important it is to be able to rely on a competent partner. This is especially true in industrial environments.

A first-class solution with the right Solution Partner

Do you want to spend just five minutes on programming instead of 24 hours? Do you want to almost double your product diversity with only one production line, or to increase your output by 150% after a minimal downtime? No matter what goals you have: The Siemens Solution Partner program helps you to find the right partner for your specific task.

See for yourself at:

[www.siemens.com/
automation/partnerfinder](http://www.siemens.com/automation/partnerfinder)

A reliable indicator for top quality

Under the name of Siemens Solution Partners, selected system integrators around the world act as uniformly qualified solution providers for the Siemens range of products and services in the fields of automation and drives. The emblem of the Siemens Solution Partners stands for top quality – and it is thus a reliable indicator that your projects will be implemented successfully. There are now more than 1,200 certified Solution Partners in more than 60 countries implementing future-oriented and customized solutions. The systematic promotion and improvement of the quality of our partners is a firm part of our unique program. Contractually agreed quality criteria for our partners and clearly defined processes for providing the best support to our partners play a central role. Thus it is guaranteed that our partners excel without exception due to their in-depth product and system expertise and their excellent knowledge of the industry. Your benefit: With a Solution Partner, you benefit from future-proof and tailored solutions, which decisively contribute to the lasting improvement of your competitiveness.

Solution
Partner

Automation

SIEMENS

Your success factor: the quality of our Solution Partners

The fact that you will always benefit from first-class results with our Solution Partners is not a matter of chance. Quality is a key cornerstone of our program. More precisely: It is the quality of the solutions, experts, projects, and products of our partners, which is consistently promoted using systematics that are uniquely designed for this purpose, with clear goals, concrete measures, and clearly defined services. All of this ensures that our partners produce excellent solutions, achieve lasting financial success, and constantly improve in the process.

Solution quality



Within the scope of our Solution Partner program, our product and system expertise go hand in hand with the comprehensive application and industry expertise of our partners.

The advantages for you:

- Custom-tailored solutions – for any requirement
- Minimization of risks
- Perfect product and system selection

Our partners have to regularly demonstrate their solution quality. The numerous reference reports that we have compiled for you on the Internet are the visible documentation of their proven solution competence.

Expert quality



The Solution Partners stand out for their up-to-date expert knowledge, which is certified in regular certification workshops and audits and which is built up and expanded within the scope of special, targeted training courses.

The advantages for you:

- First-class future-proof solutions – always state-of-the-art
- Technically certified partners according to worldwide, uniform quality standards
- Up-to-date automation expertise thanks to intensive expert information exchanges



Project quality



The regular transfer of know-how between Siemens and the Solution Partners is the prerequisite for the quick and successful implementation of projects – in all industries.

The advantages for you:

- Valuable synergy effects from the close cooperation between Siemens and the Solution Partners – including on-site targeted application consulting and support – accelerate the successful conclusion of the project
- Expert support, including for complex topics and tasks, minimizes risks over the course of the project
- Maximum project reliability and quality thanks to feasibility studies done in advance

Portfolio quality



In a systematic dialog, Siemens and the Solution Partners promote the optimization of the range of products and services offered by the partners.

The advantages for you:

- State-of-the-art solutions from a single source thanks to a comprehensive range of products and services, which is systematically expanded and continuously aimed at increasing market requirements
- Optimal consulting quality – from configuration and commissioning all the way to service
- Competencies which are aimed at your individual requirements – near you

The ideal partner for your task is just a mouse click away

The Siemens Solution Partner program helps you to easily find the ideal partner to meet your specific requirements. To this end, we have set up an extensive database on the Internet, showcasing all of the Solution Partners and their performance profiles: the Solution Partner Finder.

Selective choice

Finding instead of searching: The Solution Partner Finder will quickly and reliably guide you to the ideal partner for your specific task: All of the information required for your selection at the click of a mouse. In the search input screen, you can filter by technology, industry, country and region, or you can directly enter the name of a specific partner. With 1,100 companies in more than 60 countries participating in the program, you can be sure of competent support in your local area.

Comprehensive competence overview

In our Solution Partner Finder, you can get an idea of what services our partners can provide, based on numerous reference reports. These will provide you with a good insight into their outstanding solution competence. They also make it clear that even ambitious goals can be quickly and successfully achieved. With the right partner by your side. See for yourself at [siemens.com/automation/partnerfinder](https://www.siemens.com/automation/partnerfinder)

Direct contact option

Once you have made your selection and found the right partner for your requirements, you are only one small step from making that first contact: You will not only find all of the contact data at a glance, but you can even contact your Solution Partner very conveniently. We have specially integrated an electronic request form in our Finder, which you only have to click on to use.





Solution Partner Language Contact

Home > Solution Partner Finder

Solution Partner Finder and reference projects

Are you looking for a qualified Solution Partner to support you in implementation of your requirements, or are you looking for reference projects in which particular requirements were met?

With the aid of the selection criteria you can perform a search specifically according to your needs.

You can establish contact simply and quickly via the "Inquiry" form.

Further Solution Partner references



Tekstil AS
Osmotic Power Prototype
> Read more

Partner search References and Partner search

Technology

Industry

Country

Company/ZIP code

Note
Please note that the search criteria entered are linked with and.

Partly qualified search possibly with *

Find

Search for partners

Solution Partner Finder and reference projects

Are you looking for a qualified Solution Partner to support you in implementation of your requirements, or are you looking for reference projects in which particular requirements were met?

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Partner search References and Partner search

Technology

Industry

Country

Company/ZIP code

Note
Please note that the search criteria entered are linked with and.

Partly qualified search possibly with *

Find

Search for references or applications

Solution Partner Finder and reference projects

Are you looking for a qualified Solution Partner to support you in implementation of your requirements, or are you looking for reference projects in which particular requirements were met?

With the aid of the selection criteria you can perform a search specifically according to your needs.

You can establish contact simply and quickly via the "Inquiry" form.

Partner search References and Partner search

Technology

Industry

Country

Company/ZIP code

Note
Please note that the search criteria entered are linked with and.

Partly qualified search possibly with *

Requirements/
Customer Benefit

- Improve Quality
- Increase Availability
- Raise Throughput
- Increase Flexibility
- Ensure Security
- Patency
- Customer Reliability

Partner search References and Partner search Results of search

Results of Partner search

Number of hits: 7

🔍 Detailed information 📧 E-mail inquiry

👤 = Specialist and if applicable Industry Partner 👤 = Specialist | = Industry

Company	Address	Solution Partner	
Elektro Automation GmbH & Co. KG	Dankersstraße 43 74311 Leininger Germany	Human Machine Interface SIMATIC HMI RFID-System SIMATIC Ident Automation System SIMATIC NET	📧 🔍
AMM Technologie GmbH	Gartenstr. 133 73430 Albstadt Germany	Machine Tools TECHNOLOGY	📧 🔍
AULCOM	1, rue de la Douneire - ZA Le Challengeur 35 37510 BAILLANVÈRES	Industrial Networks SIMATIC NET Industrial Communication SIMATIC NET	📧 🔍

Partner search References and Partner search Results of search

Results of reference search

Number of hits: 202 Language:

🔍 Detailed information 📧 E-mail inquiry

Reference	Company	Industry	
100% Druckbildkontrolle	Moser GmbH	Chemicals > Chemical fibres	📧 🔍
2D Barcode Vision System	Cleveland Systems Limited	Automotive > supplier	📧 🔍
6.500 m ³ / PGW130VDM Carrier J260A	Flemming Automatertechnik GmbH	Oil and Gas	📧 🔍
Actualización sistema de control planta de embotellado	DINAJAN, S.L.	Food and Beverage	📧 🔍

The Partner Finder will quickly and reliably guide you to the ideal partner for your task: The selection can be made by technology, industry or region.

Numerous references document the solution competence of our Solution Partners.

A global network of experts for all tasks

As an answer to the most diverse requirements of industry, the Siemens Solution Partner program covers extremely multi-faceted areas of competence: All of our partners are proven experts in special technologies and industries – certified in defined performance segments. Within the framework of our global expert network, you will be certain to find the right partner for your project – anywhere in the world.

Clear and manageable program structure

The Siemens Solution Partner program is divided into different modules. This means that our partners can also be certified in several modules – according to their service portfolios.

Overview: the module types of the Siemens Solution Partner program

- **Siemens Solution Partner:**
Qualified partners with extensive and/or special product and system expertise
- **Siemens Solution Partner – Specialist:**
Qualified partners with pronounced expertise in selected technologies
- **Siemens Solution Partner – Industry:**
Qualified partners with excellent knowledge of the industry and pronounced product and system expertise in selected technologies





Overview of program modules	Module type		
		Specialist	Industry
Automation System SIMATIC	●		
PC-based Automation SIMATIC WinAC	●		
Wind Automation SIMATIC	●		
Human Machine Interface SIMATIC HMI	●	● WinCC	
Process Control System SIMATIC PCS 7	●	● PCS 7	
Manufacturing Execution System SIMATIC IT	●	● PCS 7 Safety	
Industrial Communication SIMATIC NET	●	● IT	
Industrial Networks SIMATIC NET	●	● NET	
Industrial Networks SIMATIC NET	●		● Food & Beverage
Process Instrumentation	●		● Chemical
Process Analytics	●		● Cement
Micro Automation	●		● Glass
Safety Integrated for Factory Automation	●		● Pharmaceutical
Industrial Identification SIMATIC Ident	●		● Water & Wastewater
Motors SIMOLOG	●		● Solar
Drives	●		
Motion Control	●		
Drives & Motion Control Cranes	●		
Machine Tools SINUMERIK	●		
Machine Tools VALUE ADDED	●		
Machine Tools TECHNOLOGY	●		
Large Drives	●		
Distributed Field Installation System	●		
Industrial Energy Efficiency	●		
Photovoltaic Inverter Systems SINVERT	●		

Proven competence: real-world success stories

Entire books can be written about competence. But in any case, real-world experience reports are much more impressive. For this reason, we want to give you a brief insight at this point into real projects which our Solution Partners have guided to success. See for yourself that even ambitious visions can become reality with the right Solution Partner.

A pioneering solution with 30% less configuration overhead

In order to provide his customer with a pioneering solution with tangible added value, one Solution Partner relied on innovative compact starters from Siemens for the first time when equipping a new rubber seal production plant. These compact starters integrate the functionality of three devices (circuit breaker, contactor and electronic overload relay) into one, which considerably accelerates the configuration. The savings obtained in this way amount to 30% – with up to 50% less wiring overhead. In addition, the new plant has highly efficient power monitoring devices, which can record and analyze up to 50 measured values. With this, the customer is making a huge step in the direction of comprehensive energy management.

Product diversity with the absolute best quality – with less overhead

When modernizing their control system, a large-scale German bakery relied on a Solution Partner with proven competence in the food and beverage industry. This partner is working closely with Siemens to develop tried-and-tested module solutions, which are then adapted to the specific requirements of its customers. In this case too: The existing RFID system has been replaced by passive ultra-high frequency (UHF) data carriers with a battery-free design, which significantly simplifies cleaning and maintenance. In addition, the recipes are transmitted to the dosing system via PROFINET by means of a just as recently installed database-based goods management system. The bottom line is that the customer can now offer much greater product diversity while always meeting the highest demands for quality.





Trustworthy cooperation allows plants to be modernized in record time

One of the world's leading chemical companies planned to upgrade one of its process container cleaning systems with a state-of-the-art control and safety system. Only seven days were available in which to carry out a complete conversion, including installation and commissioning. In view of these specifications, the contracted Solution Partner used the SIMIT simulation tool to first create an exact image of the process in close cooperation with the customer. The new process control system was programmed and tested in the simulation, which greatly accelerated the implementation: The system was put into operation again as planned – and the conversion had virtually no effect on ongoing operations.

An automation solution is making its mark throughout the entire industry

A company planned to further expand its position as the global leader in the market with an ultramodern system for processing silicon blocks. The system was implemented by a Siemens Solution Partner who relied on Totally Integrated Automation from the beginning – with SIMATIC WinCC as the central visualization and data management system. WinCC is scalable as a client server solution, which also makes the huge volume of production data available to the higher-level MES (Manufacturing Execution System). The central data management system ensures the highest data consistency during this. The high degree of automation of the new high-tech solution is unique in the industry and it decisively contributes to the lasting improvement of the customer's competitiveness.

Technology and industry expertise ensure there will be water in the desert

In order to ensure that approx. 750,000 people have a reliable supply of drinking water, the capacity of a desalination system in a desert country needed to be expanded from 273,000 m³/day to 408,000 m³/day. The contracted Solution Partner was a proven process automation specialist with well-founded knowledge of water management. To meet the specifications of its customer, the Solution Partner relied on the innovative Multiple Effect Distillation, with SIMATIC PCS 7 as the process control system. This resulted in the world's largest desalination plant, which has been covering ¾ of the demand for drinking water since its on-schedule completion – and which ensures maximum reliability of the supply thanks to full hardware and software redundancy.

Maximum process and product quality in the life science industry

The requirements for heating, air-conditioning and ventilation systems are rarely higher in any other industry than they are in the life science industry. It requires solutions that are characterized by maximum precision and reliability, while also operating cost-effectively. For this reason, a pharmaceutical company contracted out the implementation of a new HVAC system for its production. This was implemented by a Solution Partner with extensive competence in all aspects of Totally Integrated Automation and was convincing from the beginning: The components used are setting the bar in terms of precision, rapidness of response times and reliability – and they ensure perfect temperature and humidity control over the long term. In addition, the system design contributes to compliance with the strict requirements of GAMP and FDA CFR Part 11.



Further information
[siemens.com/automation/solutionpartner](https://www.siemens.com/automation/solutionpartner)

The direct link to your Solution Partner
[siemens.com/automation/partnerfinder](https://www.siemens.com/automation/partnerfinder)

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